

GROW YOUR SALES

DRIVE YOUR TURNOVER

10th June

North Kildare Chamber of Commerce
Naas Town Centre, Sallins Road, Naas, Co. Kildare

Would you like to improve and learn new skills to increase sales for your company ?

If so, join us on the 10th June at the North Kildare Chamber of Commerce in Naas for a special one day training course from Ireland's best and proven sales and communications experts.

This 1 day course is designed to help you increase sales through developing your skills in all aspects of sales. This training course is unique, as we are inviting you to bring YOUR issues and we will do a workshop and provide solutions on the day for you to take back to your business.

EXAMPLES

- How to actually close the sale!
- A customer is no longer communicating with you, what do you do?
- How do you get past the gate keeper for an appointment with the decision maker?
- My pipeline is too low for June, how can I develop new customers fast!
- I have just lost our largest account
- My sales conversions are low
- Some days are not effective – how to be effective every day!

WHO SHOULD ATTEND?

This programme is ideally suited to people who want to develop all aspects of their sales skills for their business.

BENEFITS TO YOU & YOUR BUSINESS

LEARN NEW SKILLS

- Examine new questioning techniques
- Tips on how to overcome objections
- How to close more sales
- How to control the sale

SHARE & LEARN

- An opportunity to network with other businesses
- Tap into their network
- Open up new opportunities
- This session will provide time to think about what you need to do for your business to increase sales

EVERYONE IS DIFFERENT

- One size does not fit all...
- Learn more about today's customers buying styles
- How to adapt your style for greater impact

Investment €250 per person

To ensure the course is engaging and interactive, there will be a maximum of 20 people on this course



This course will be facilitated by leading communications and marketing expert **Brian Purcell & Jo Collins** who has over 20 years experience in sales and sales management, having worked with the SME market and corporate accounts for Ireland's largest Media organisation.

Combining their marketing and sales experience, they have designed a very practical, proven and successful course to increase sales.

To reserve your place please email or phone:

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